









This material contains forward-looking statements that include our current beliefs and expectations on market factors and information obtained outside GS E&C, which are subject to uncertainties. Due to the volatility of these factors, actual results may differ from those set forth in the presented statements. Information found here should not be solely relied upon for making any investment decision, this material is provided as a reference purpose only for the investors. GS E&C shall not be responsible for any trading or investment decisions made based on this information.

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## **Summary(Yearly Basis)**



	3Q18	3Q19	Changes
New Orders	6,651	6,629	-0.3%
Sales Revenue	9,907	7,618	-23.1%
Gross Profit (%)	1,190 (12.0%)	1,024 (13.4%)	-13.9%
Operating Profit (%)	842 (8.5%)	585 (7.7%)	-30.5%
Ordinary Profit (%)	657 (6.6%)	628 (8.2%)	-4.4%

# **Summary(Quarterly Basis)**



	3Q18	2Q19	3Q19	3Q18:3Q19	2Q19:3Q19
New Orders	1,325	2,598	2,656	100.5%	2.2%
Sales Revenue	3,197	2,575	2,442	-23.6%	-5.2%
Gross Profit (%)	354 (11.1%)	342 (13.3%)	328 (13.4%)	-7.3%	-4.1%
Operating Profit (%)	233 (7.3%)	206 (8.0%)	188 (7.7%)	-19.3%	-8.7%
Ordinary Profit (%)	156 (4.9%)	213 (8.3%)	238 (9.7%)	52.6%	11.7%

## **New Orders**



(Unit: KRW bn)

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Division	1H19	3Q19 Net	3Q19 YTD	Ach. Rate	19Y(P)
Domestic	3,517	1,353	4,870	49%	10,017
Overseas	456	1,303	1,759	51%	3,453
Infra	433 (*5)	33	466 (*5)		
Plant	1,466 (*232)	1,257 (*1,246)	2,723 (*1,478)		
Building	311 (*219)	496 (*57)	807 (*276)		
Housing	1,763	870	2,633		
Total	3,973	2,656	6,629	49%	13,470

Division	Major New Projects
Infra	- Suwon-Kwangmyung Highway Operation & Maintenance (324)
Plant	- GS Caltex MFC Project (1,140) - HMC PP4 Project (Thailand) (276) - PRC 2020 Turn Around (Saudi) (168)
Building & Housing	<ul> <li>Cheolsan 10, 11 (298)</li> <li>Sungnam Sanseong Redevelopment (216)</li> <li>Gwangju Unam No.3 Reconstruction (212)</li> <li>Guri Sutaek E Area Resconstruction (192)</li> <li>Changwon Gaeum 8 Reconstruction (160)</li> <li>Anyang Bisan 3 Area Redevelopment (149)</li> </ul>

<sup>\*</sup>Overseas

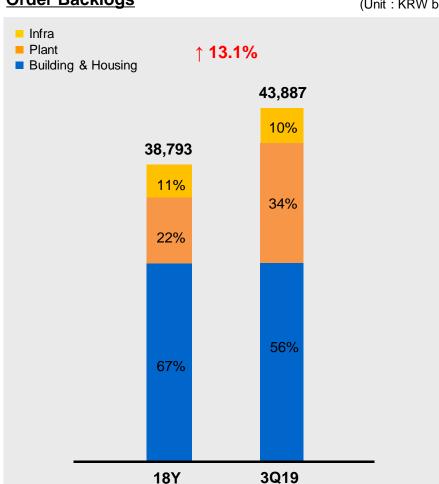
## **Order Backlogs**



(Unit: KRW bn)

### **Order Backlogs**

(Unit: KRW bn)



#### **Order Backlogs by Division**

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Division	18Y	3Q19	Ratio
Infra	4,208	4,382	4.1%
Plant	8,619*	14,748**	71.1%
Building & Housing	25,966	24,757	-4.7%
Domestic	30,209	29,948	-0.9%
Overseas	8,584*	13,939**	62.4%
Total	38,793	43,887	13.1%

<sup>\*</sup> GS Inima Environment S.A's backlog is included (Approx. 3.8tn as 18Y)

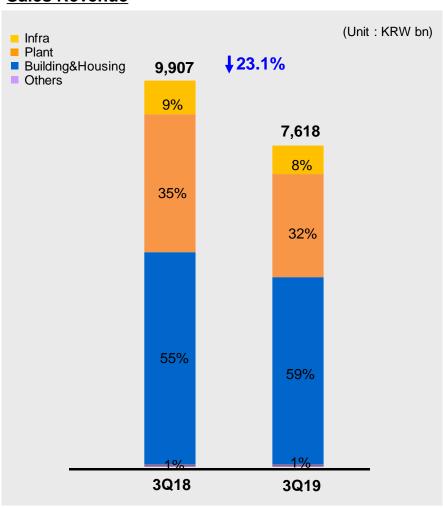
<sup>\*\*</sup> GS Inima Environment S.A's backlog is included (Approx. 10.0tn as 3Q19)

## **Sales Revenue**



(Unit: KRW bn)

### **Sales Revenue**



### **Sales Revenue by Division**

Division	3Q18 YTD	3Q18 Net	3Q19 YTD	3Q19 Net	3Q:3Q
Infra	868	281	652	208	-24.9%
Plant	3,552	1,170	2,418	823	-31.9%
Building & Housing	5,428	1,728	4,487	1,393	-17.3%
Others	59	18	61	18	3.4%
Domestic	5,772	1,832	5,269	1,761	-8.7%
Overseas	4,135	1,365	2,349	681	-43.2%
Total	9,907	3,197	7,618	2,442	-23.1%

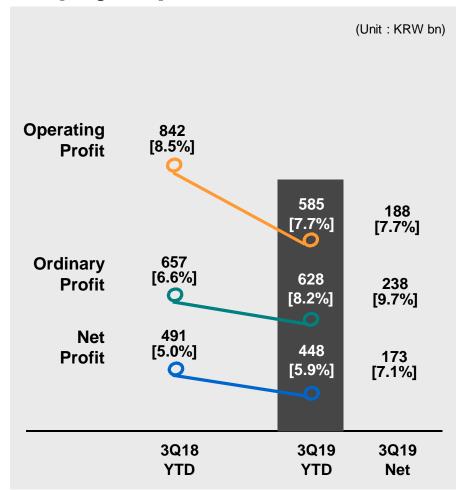
### **Profits**



### **Gross Profit Margin**

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Division	3Q18 YTD	3Q19 YTD	3Q19 Net
Infra	8.6%	7.7%	11.4%
Plant	9.8%	11.0%	8.6%
Building & Housing	14.1%	15.7%	16.7%
Others	-3.0%	6.7%	6.1%
Domestic	14.0%	14.5%	15.7%
Overseas	9.2%	11.1%	7.7%
Total	12.0%	13.4%	13.4%

### **Profit [Margin rate]**



# Financial Status – Statements of Financial Position (Summary)



Account	16Y	17Y	18Y	3Q19
Total Assets	13,377	13,697	12,033	13,625
Cash, cash equivalents & Short-Term financial instrument	2,532	2,642	1,834	1,779
Trade and other receivable	4,997	4,763	4,297	4,330
Inventories	825	1,091	1,034	922
Other current assets	1,205	990	609	813
Tangible Assets	978	897	841	1,083
Total Liabilities	10,023	10,457	8,409	9,553
Trade and other payables	2,388	2,474	2,023	1,941
Borrowings	3,433	3,905	2,103	2,982
Total Equity	3,354	3,240	3,625	4,072
Capital Stock	355	358	397	400
Liability/Equity	298.9	322.8	232.0	234.6

## Financial Status – Statements of Income (Summary)



Ac	ccount	16Y	17Y	18Y	3Q19
	Infra	1,383	1,298	1,116	652
Sales	Plant	4,771	3,654	4,804	2,418
Revenue	Building & Housing	4,814	6,646	7,138	4,487
	Others	68	81	81	61
-	Total	11,036	11,679	13,139	7,618
Gro	ss Profit	488	803	1,628	1,024
	Administrative penses	345	485	563	439
Opera	ating Profit	143	319	1,065	585
Ordin	nary Profit	21	(161)	835	628
Ne	t Profit	(20)	(164)	587	448



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